November 17th, 2023

Dear Friends of The Classical Station,

Thank YOU for all of your help as this year draws to a close. You are the reason this station is able to broadcast this beautiful music around the clock; thank you so very much!

#### What we Need to Do in December:

We rely upon four Membership drives, spring, summer, fall, and December's end of the year. The last month of 2023 will have to be the one to do the heavy lifting for us. Usually we calculate reasonable monetary targets for each drive; but that's too big a gamble this time. The Fall Fund Drive did not do too well, just \$110,000 as opposed to \$388,000 in 2022. So we have our work laid out for us.

We've been receiving apologies for smaller gifts; please don't feel that way! A united effort perseveres. Now that we're hit with more than a quarter-of-a-million dollar vanishing, absolutely everything counts! Remember, the only gift that's too small is the one that's not made at all!

"What a wonderful station! WCPE is my lifeline to rescue me from the uncertainty and chaos of daily living. This station is so well put together! Each and every day the music delights and the staff is terrific. I am definitely a Member for the long haul. It doesn't get any better than this 24 hour music station! Hooray!" Emily, Carrboro

Emily's support adds to your support, and together with all our other Supporters we jointly ensure that Great Classical Music, Grand Opera, and Great Sacred Music always have a secure home at WCPE Radio and < The Classical Station.org > .

## The Importance of Sharing WCPE with New Listeners

I believe in making our *Great Classical Music* easily and universally available, to ensure that our service to our longstanding listeners remains solid and uncompromised, and to hold diligently to the old values and trusted standards that made *The Classical Station* the station that we all enjoy.

"I began to listen to your station before the signal could reach my former residence in Red Oak. I could pick up WCPE on my car radio. There were times I would drive around aimlessly in order to receive your signal. You can imagine the joy I felt when I could tune in your strengthened signal in my home. The station has been a great comfort to me and I have recommended to many the joy of 24 hour classical music. I see from your mailings that the WCPE signal is reaching listeners around the world through varied formats. You share the joy of classical music with so many in so many places. Keep up the good work!" Gerald in South Boston, VA, about ten years ago

# WCPE is Unique and Special -- and So Are You!

Your personal help is crucial to WCPE because WCPE is unlike almost every other public broadcast station. We rely completely -- 100% -- on listener support and the support of listeners who help us in the name of their businesses. (Most public stations are owned by government units and receive tax entitlements and university support; not so with WCPE or *The Classical Station*.)

### Great Classical Music. 24 Hours A Doy

what public radio should be, but your presence during the overnight hours makes up for a great deal! Many thanks for making the wee hours delightful; my radio stays on all night long." Patricia in Edinburg, Texas

As you consider how much to pledge in support of this very special and unique community radio station, think about how much you rely on *The Classical Station* for quality programming that is entertaining, informative, and enlightening. Our *Great Classical Music* is there whenever you desire, so I hope you'll agree that this station is worthy of your generous support!

"You are my lifeline to sanity! In the car and at home." Sonia in Chapel Hill, NC

"Thanks for a wonderful radio station! It helps me through the work day, every day." Thomas in Raleigh, NC

### There are Good Ways to Help, Here is One:

If you are on a <u>limited budget</u>, you can become a <u>Sustaining Member</u>. This allows you to split up your donation into smaller monthly or quarterly installments. You can set your gift to match your budget, and you can change it as your circumstances change. Other Donors gifts range from \$5 per month and up, and \$25 per quarter and up. Because I know these gifts are coming, I can make my quarterly budget for Station expenses with much more confidence.

"Hi, I have been listening to the classical station for about thirty years. I supported the station during their fund drives and became a sustaining member about ten years ago. I turn on my computer in the morning and the first thing I do is launching the station using I-tunes. The music is on all day. I cannot imagine not having WCPE available to me throughout the day." Alex in Haddonfield, NJ

"I listened to your station while living in southern VA and then when I was home from Hanscom AFB in MA over the next 2½ years. I enjoyed it immensely. Living in Colorado Springs, we have another station which I also enjoy. But, finding out I can stream your station through my Amazon Echo, I now listen to you primarily. I find your station more organic, your on-air personalities more down to earth, and your basically home grown play lists more enjoyable, especially as you play longer tracks. The fact that you are live 24 hours a day is also great. Wanted you to know you have a loyal listener in Colorado." Michael

The End of the Year Emergency Fund Drive is coming in a couple of weeks. We'll figure out the best time and method to hold an End of the Year drive, probably the six days immediately after Christmas.

Thank You for your Understanding,

Deborah S. Proctor General Manager

PS: Please take a moment <u>right now</u> to get your checkbook and give us your support while you've got our return envelope in your hand. If you're at your computer, you can log onto the secure pledge page at < The Classical Station.org >. Feel free to choose your Thank You Gift. These gifts were chosen for you, we'd like you to consider one or two for Christmas or Hanukkah.

Here is a boring survey; please complete this as it will make your listening more enjoyable, really.

1] Would you like more	e, the same	, less, or not	ne in the	types of n	nusic we play	y? Circle	your desires:	
Works with a full orchestra (symphonies, concerti, overtures) Solos with a single instrument (keyboard, wind, string, organ) Works with several instruments (trios, quartets, quintets)					Add More Add More Add More	Okay Okay Okay	Cut Back Cut Back Cut Back	
Sacred Music in addition to Sunday (oratorios, chants, vocal w/organ) Vocal Music in addition to Thursday Evening (arias, solos, overtures) Choral Music, do we play enough or too much choral music?					Add More Add More Add More	Okay Okay Okay	Cut Back Cut Back Cut Back	
2] About the length of the pieces we play each day, circle as many as suit you, time is in Minutes:								
Morning Wake-Up (5 to 7 AM) Up to 7 7 to 1 Morning Drive to work (7 to 9 AM) Up to 7 7 to 1 Morning Office Hours (about 9 to 11:30) Up to 7 7 to 1					15 to 30 15 to 30 15 to 30	15 to 30 Unabridged/Full		
Noon Lunch Hour (about 11 Afternoon Office (about 1:3 Afternoon Drive (about 5 to Dinner Hours (about 5:30 to	7 to 15 7 to 15 7 to 15 7 to 15		15 to 30 15 to 30 15 to 30 15 to 30	Unabridged/Full Unabridged/Full Unabridged/Full Unabridged/Full				
Evenings (after dinner to 10 PM)  Late Evening (10 PM to Midnight)  Overnight and "the graveyard shift"  Up to Up to			7 t	o 15 o 15 o 15	15 to 30 15 to 30 15 to 30	Unab	ridged/Full ridged/Full ridged/Full	
3] What times do you li	ke to hear	these general	l types of	music on	our station,	circle yo	ur choices:	
Full orchestral music: Trios, quartets, quintets: Solos, single instrument:	Morning Morning Morning	Afternoon Afternoon Afternoon	Dinner Dinner Dinner	Evening	Overnight Overnight Overnight	Not Pref	Ferred at all Ferred at all Ferred at all	
Feature Wind instruments: Feature Percussion insts. Feature String insts:	Morning Morning Morning	Afternoon Afternoon	Dinner Dinner Dinner	Evening	Overnight Overnight Overnight	Not Pref	Ferred at all Ferred at all Ferred at all	
4] Drive time works sho and happy pieces to offset the	ould be easy ne tension o	y-to-listen-to f traffic and	, non-dis help peo	tracting, s ple stay a	hort lert.	Agre	e Disagree	
5] No distracting music, like screechy violins or solo sopranos when people are trying to drive or concentrate on their work at home or office.  Agree Disagree								
6] Most stations use a computer to run their station, especially nights and weekends. There is always someone here to answer your telephone call if you have a question. Is this important to you?  Yes Not Important								
7] We make our <i>Great</i> or small entity without charge	Classical M ge or obliga	<i>Jusic</i> available tion. Is this	le to any importa	public rad	lio station Ver	y Okay	Don't Care	
8] During regular days	(not drive d	lays) do we	ask for si	ipport too	often? Yes	Okay	as is No	
9] What about excerpts					AND THE ADDRESS OF THE PARTY OF THE PARTY.			
We have limited time to devote to pledge drives, so we have to choose our message carefully. Of the choices below, check what you consider to be the most important points when you think about classical music and supporting <i>The Classical Station</i> . All are good points; pick the ones you feel are best. Feel free to write more points if you feel I overlooked something important to you.								
You can also add your own personal comment for the next newsletter at the bottom of the next page, you might be reading about yourself in one of the next newsletters, include your first name, your city and state								
10] What do you feel is a Classical music is one of Availability of classical Classical music gives a Classical music enhance	nost import of the few ; music around "refuge" a	tant about classed things and the clock a "safe h	assical m remaining k is impo	usic in gen g on the ra	neral? adio. e			

	What do you feel is most important when you decide to support WCPE?  Membership in public radio is important to ensure it's continuation.  Public radio listeners have a duty/obligation to become Members.  Donations to certain public radio stations like WCPE are tax deductible.  Most community radio stations like WCPE are commercial free.
12] 	How do you feel about specifically supporting WCPE?  I feel good about helping make WCPE available to others in the US.  It's important to preserve and protect my classical music option.  I am proud to be a Member of a nationally listened-to classical station.  Listeners must be donors when a station is 100% listener supported.
13] 	I specifically enjoy or appreciate WCPE because: WCPE has a live announcer who is listening with me, not a "DJ on a computer". I have the ability to call speak with someone at WCPE 24/7. WCPE plays classical music exclusively, without news or talk programs. WCPE's music selections are from the best of the classical repertoire. WCPE has friendly and knowledgeable announcers who enjoy the music with me.
15] 	What do you is the most important benefit you gain from your support of the station? My support ensures the continuation of <i>The Classical Station</i> . I fulfill my sense of duty to be more than just a listener. Donations to stations like you may be tax deductible. My financial support keeps the service commercial free.
16J —	How do you feel about specifically supporting <i>The Classical Station</i> ?  I feel good about helping share <i>Great Classical Music</i> with others around the world. It's important to me to preserve and protect this classical music option.  I feel proud to be a Member of <i>The Classical Station</i> with other like-minded people. I feel especially good when I find out about how the music helps specific individuals.
18]	If you feel Thank You Gifts are important to offer to listeners, which do you particularly like?
othe	Please feel free to expand on any question or give a more detailed answer, or add in what r items you believe would make the Station better.

You are also welcome to give your thoughts and experiences of how *The Classical Station* has helped you or someone you know during a difficult time in their life, or had made your life or someone you care about more enjoyable. Other listeners would like to hear from you!

Thank You! for completing this survey! I know it's a bit complex, but your responses are important to us, and learning more about the details of your musical desires will enable us to give you better music, 24 hours a day, every day of the year.